

Press release Banque Delubac & Cie - Corporate & Investment Bank - 25 January 2021

Groupe TERA announces the issue of a €4 million bond loan to accelerate the Group's development

Banque Delubac & Cie supported Groupe TERA in issuing a €4 million bond loan



Groupe TERA, a company listed on Euronext Growth Paris, announces the launch of a bond issue for an amount of €4 million, as part of a private placement transaction carried out with Vatel Direct, the crowdfunding bond platform of Vatel Capital, a French management company specialising in supporting French SMEs.

The bond issue will be made in February 2021 at 100% of its nominal value and repayable monthly over a period of 5 years, i.e. until February 2026. Its annual interest rate will be 6% paid each month pro rata temporis on the outstanding capital.

These additional resources will notably finance the working capital related to the recent acquisition of the APAVE Group's laboratory, as well as the marketing and sales expenses of the Group's laboratory activities. This transaction will also make it possible to continue financing Groupe TERA's growth in accordance with its development plan announced at the time of the IPO on Euronext Growth in July 2019.

Groupe TERA intends to continue developing its activity over 2021 thanks to:

- extensive geographic coverage (PACA, Ouest, Rhône Alpes French regions);
- a range of services on the extended laboratory activity (air quality, medical biology);
- a ramp-up of the new-generation OEM sensors activity.

'We are delighted with the success of this transaction, which demonstrates the confidence of a historic investor in Groupe TERA's development prospects', explains Mickaël Hazout, Managing Director of Corporate & Investment Bank at Banque Delubac & Cie.

As part of this transaction, Banque Delubac & Cie - CIB acted as global coordinator and lead manager alongside Stifel.

About Groupe TERA

Founded in 2001 and employing 77 people to date, Groupe TERA is a leader in real-time measurement, analysis and valuation of air quality. The Group is currently one of the only players in the world to be present across the entire air quality value chain, which allows it to meet all of its clients' needs by relying on three complementary and synergistic activities: a laboratory specialising in the analysis of chemical air pollutants for all environments, an activity of design, development and marketing of innovative 'Made in France' sensors for real-time measurement of air quality and a digital offer, consisting of an innovative professional analysis software capable of processing the air quality data collected by the sensors. This last solution is complemented by its individual citizen sensor.

Further information on: <https://www.voluntis.com/>

About Banque Delubac & Cie

Created in 1924, Banque Delubac & Cie, is an independent financial institution offering specialised banking and financial services. With over 200 employees, it is present in Paris, Lyon, Toulouse, Valence and Le Cheylard (historic head office, located in Ardèche).

Its Corporate & Investment Bank department has been developing for 10 years advisory services for mergers and acquisitions, engineering and financial operations for listed and unlisted companies.

More information on: <https://www.delubac.com/>

Transaction advisers:

Global Coordinator and Lead Manager

Banque Delubac & Cie

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